

Curriculum & Structure: PGDM (TECHNOLOGY MANAGEMENT) - 2026			
Sr. No.	Course Code	Trimester I	Credits
		Management	
1.	1101	Services Marketing	2
2.	1102	Organization Behaviour	2
3.	1103	Financial Accounting & Reporting	1
4.	1104	Managerial Economics- I	1
5.	1105	Business Communication	1
		Insurance	
6.	1106	Fundamentals of Life & General Insurance	2
7.	1107	Business & Insurance Laws	2
8.	1108	Fire & Engineering Insurance	2
		Information Technology	
9.	1109	Business Statistics for Managers	2
10.	1110	Advanced MS Excel	1
		Total	16
Sr. No.	Course Code	Trimester II	Credits
		Management	
11.	1201	Marketing Strategies	2
12.	1202	Indian Knowledge System	1
13.	1203	Presentation & Professional Skills	1
14.	1204	Managerial Economics - II	1
		Insurance	
15.	1205	Motor Insurance	2
16.	1206	Health Insurance	1
17.	1207	Life Insurance Products & Underwriting	1
		Information Technology	
18.	1208	Emerging Technologies	2
19.	1209	Applications of AI in Insurance Business	2
20.	1210	Quantitative Techniques	2
21.	1211	On The Job Training (OJT)	1
		Total	16
Sr. No.	Course Code	Trimester III	Credit
		Management	
22.	1301	Financial Management	2
23.	1302	Business Research Methods	2
24.	1303	Digital Marketing in Insurance	1
		Insurance	
25.	1304	Group & Pension Scheme	1
26.	1305	Reinsurance (Types, Kind, Regulation, Practice/Model)	1
27.	1306	Agricultural Insurance (Crop Insurance, Livestock Insurance)	1

28.	1307	Actuarial Practice and Valuation in Life Insurance	1
29.	1308	Actuarial Practices in General Insurance	1
30.	1309	Claims Management in General Insurance Business	1
		Information Technology	
31.	1310	IT Risk Management & Cybersecurity	2
32.	1311	Automation & Robotic Process Automation	1
		Total	14
Sr. No.	Course Code	Trimester IV	Credit
33.	2401	Summer Internship Project (SIP)	6
		Management	
34.	2402	Insurance Investment Management	1
		Management Electives (Any One)	
35.	2403	Business to Business Marketing	2
36.	2404	Performance Management & Measurement	
37.	2405	Insurance Accounting & Disclosures (IFRS, Direct Insurance Accounting, Reinsurance Accounting)	
		Insurance	
38.	2406	Marine Cargo & Hull, Oil, Energy & Aviation Insurance	2
39.	2407	Risk Modelling including CAT Models	2
40.	2408	Miscellaneous Insurance	1
41.	2409	Marketing of Insurance Products (Insurance Distribution Management, Linkage of IT to Marketing)	1
		Information Technology	
42.	2410	IT for Actuarial Analytics	2
43.	2411	Project & IT Strategy for Insurance Business	1
		Total	18
Sr. No.	Course Code	Trimester V	Credit
		Management	
44.	2501	Sales and Distribution Management	2
45.	2502	Strategic Management	2
46.	2503	Organizational Change & Digital Transformation	1
		Management Electives (Any One)	
47.	2504	Consumer Behaviour	2
48.	2505	Financial Derivatives Management	
49.	2506	Leadership and Change Management	
		Insurance	
50.	2507	Liability Insurance: Casualty, Financial and Specialty Lines	2
51.	2508	Disaster Management	1
52.	2509	Enterprise Risk Management	1

		Information Technology	
53.	2510	Regulatory Technology (RegTech) & Compliance Systems including Risk Based Supervision Framework, DPDP Act	2
54.	2511	Emerging data analytic tools in insurance	1
		Total	14
Sr. No.	Course Code	Trimester VI	Credit
		Management	
55.	2601	Environmental Social & Governance	1
56.	2602	Business Ethics	1
		Management Electives (Any One)	
57.	2603	Behavioural Finance	2
58.	2604	Organization Development	
59.	2605	Customer Relationship Management	
		Insurance	
60.	2606	Global Insurance Markets: Structure, Regulation, and Technology Disruption	1
		Information Technology	
61.	2607	Insurance operations & business automation tools	1
62.	2608	Major Research Project (MRP)	6
63.	2609	Professional Orientation (Guest Lectures, Soft skills, Awareness of Current Business Scenario)	2
		Total	14

Trimester	Credits
Trimester I	16
Trimester II	16
Trimester III	14
Total (Year I)	46
Trimester IV	18
Trimester V	14
Trimester VI	14
Total (Year II)	46
TOTAL (Year I & II)	92

Particulars	Credits
Courses (Compulsory & Electives)	77.0
Summer Internship Project (SIP)	6.0
On The Job Training (OJT)	1.0
Major Research Project (MRP)	6.0
Professional Orientation (Guest Lectures, Soft skills, Awareness of Current Business Scenario)	2.0
TOTAL	92.0

	Mgmt.	Ins.	IT	Total
Trimester I	7	6	3	16
Trimester II	5	4	6	15
Trimester III	5	6	3	14
Trimester IV	3	6	3	12
Trimester V	7	4	3	14
Trimester VI	4	1	1	6
TOTAL	31	27	19	77
	40 %	35 %	25 %	100 %

Particulars	Credits
OJT	1
SIP	6
MRP	6
Professional Orientation	2
TOTAL	15